



Charlie Woods

Senior Associate and Mediator



Formerly Director of Strategy and Chief Economist at Scottish Enterprise and now executive director of the Scottish Universities Insight Institute, Charlie has extensive experience of industry, commerce, and public and private sector organisations, ranging from SMEs to government. His mediation and facilitation experience extends to planning, family business, management, PPP contracts, transport infrastructure, government policy and professional services.

Mediation and Facilitation Experience

“Please also pass on my thanks again to Charlie, who was a superb facilitator throughout the mediation process.”

Core Solutions Group - Associate

Trained as commercial mediator with Core in 2007. Work as an associate has included:

- Member of panel of mediators (wide range of commercial mediations)
- Coach on regular mediation skills course and bespoke courses (clients have included Scottish Children’s Reporter Administration, Scottish Funding Council, Scottish Qualifications Authority, Scottish Water, Church of Scotland, Scottish Ambulance Service, SHARE, Glasgow Graduate School of Law, SportScotland, Virgin Money)
- Consultancy and facilitation projects, these have included: Scottish Government (‘Mediation in Planning’ review, users’ guide and pilots, Community empowerment Bill), Marine Scotland (offshore wind energy public engagement), Law Society of Scotland (2011 Manifesto), Royal Society of Edinburgh (Women in STEM enquiry), Scottish Court Service (future court structures), Skills Development Scotland (Employability Fund Commissioning)
- Guest coach on University of Strathclyde MSc in Mediation and Conflict Resolution
- Guest coach on University of Edinburgh eLLM in Dispute Resolution Methods

Charlie’s style is facilitative yet determined, a good summariser and synthesiser of issues and options. His economics background enables him to help parties analyse the costs and benefits of different courses of action

Professional Experience

Scottish Universities Insight Institute **Director (2012 to date)**

The Scottish Universities Insight Institute is a joint venture between eight of Scotland’s research intensive universities. Based at the University of Strathclyde, SUII sponsors programmes to help multi-disciplinary, multi-institutional teams of researchers share knowledge and ideas with policy makers, practitioners and overseas experts to address major issues faced by society. <http://www.scottishinsight.ac.uk/>.

Economic Development/Strategy Consultant

Clients include Glasgow Caledonian University, OECD, British Council Scotland, Scotland Europa, Loch Lomond and The Trossachs National Park, The World Bank

Space Unlimited

Non-executive chairman. A social enterprise helping connect the ideas and energy of young people with the development of organisations. www.spaceunlimited.org/

Economic Development Association Scotland

Non-executive director. A membership association for organisations and individuals with an interest in economic development developing knowledge, skills and networks. <http://www.edas.org.uk/default.php>

Previous positions

<i>Planning Aid for Scotland (PAS)</i>	Non-executive director (2010-15)
<i>Edinburgh Sheriff Court</i>	Panel of Mediators (2008-13)
<i>University of Strathclyde - School of Government and Public Policy</i>	European Policies Research Centre Visiting Professor (2008-13)
<i>Scottish Enterprise</i>	Senior Director Strategy & Chief Economist (2005-07) Senior Director Knowledge Management (2000-05) Director Strategy & Planning (1997 – 2000) Director Scottish & International Operations (1992-94) Director Policy & Planning/SDA: Director Employment and Special Initiatives (1989-92)
<i>Scotland Europa</i>	Chief Executive (1994-97)
<i>SDA</i>	Head of Policy & Projects: Lanarkshire & Central (1988-89) Head of Oil & Gas Division: Aberdeen (1984-88) Area Programme Development Executive (1982-84) Economic Assistant (1981-82)

Selected publications

- “Commercialising Scottish Knowledge”, in Scotland in a Global Economy, edited by Neil Hood et al. Palgrave, 2002
- Scotland Europa Paper No. 29 - “Collaborate to succeed – Stimulating and sustaining economic development in the innovation economy”, May 2007 <https://www.scotlandeuropa.com/~media/SDI/Scotland%20Europa/Resources%20Public/Innovation%20Research/Paper29%20Collaborate%20to%20Succeed.pdf>
- Scotland House Sub-Rosa Discussion Paper - “Cohesion Policy - A springboard to sustainable economic growth?”, April 2011
- Core Occasional Paper - “Development through co-operation - how to avoid dilemmas becoming tragedies.” October 2012 www.core-solutions.com/downloads/download_file/468
- Collaborative Scotland - various blogs e.g. ‘Sweet harmony or raucous cacophony’, May 2014 <http://collaborativescotland.org/2014/05/15/sweet-harmony-or-raucous-cacophony/>
- “Improving lives in Scotland: a wellbeing approach” - Fraser of Allander Economic Commentary, vol 39, 2015 (with Donald Jarvie) https://www.strath.ac.uk/media/departments/economics/fairse/backissues/Fraser_Economic_Commentary_Vol_39_No_2.pdf

“The sessions were well organised, with good communication and a concerted effort made to understand the context. Charlie was well liked by the staff and has a lovely manner and flexible approach. He managed to get some sceptical staff members on board. Our needs were well met within the criteria that we gave!”

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